

Powering the future of business technology: 3stepIT teams up with Skytech Control to offer customers user-centric IT solutions

Helsinki FINLAND/Oslo NORWAY – 20 June 2024

3stepIT, a leading provider of end-to-end circular technology solutions, today announced a strategic partnership with **Skytech Control**, a Norwegian technology company renowned for its employee-centric automation and digital solutions.

As a result of the agreement, the Nordic circular leader will begin offering its customers **3stepIT Control**, a new service powered by Skytech Control that aims to unlock significant productivity gains for businesses by automating employee onboarding and offboarding, managing salary sacrifice deductions, and implementing purchasing policies using the company's own HR system.

The digital tool is also designed to directly empower corporate technology users by offering them the flexibility to choose their preferred devices, access employee purchase programs, and automate key workflows. This enhances process optimisation and oversight while simultaneously boosting employee satisfaction.

Additionally, thanks to 3stepIT's expertise in end-to-end circular technology solutions, the service ensures responsible practices, supporting employees and their equipment throughout their entire lifecycle.

3stepIT Control will be initially rolled out in all 3stepIT Nordic markets as part of the company's standard lifecycle management offerings. Availability in the other European markets covered by the BNP Paribas 3 Step IT Joint Venture will follow in the coming months.

Jakob Lagander, CEO of 3stepIT, said: "At 3stepIT, we believe empowered employees make the most productive and efficient technology users. By equipping them with an end-to-end digital platform to choose their equipment, manage personal and business fees, access convenient purchase programmes and know their devices will be given a chance to be reused, we're creating a powerful, end-to-end ecosystem where technology empowers employees and employees, in turn, unlock the full potential of the technology. We are excited about the partnership with Skytech Control, and we are confident this will be a game-changer for both our companies and our customers."

Tore Krogstad, CEO of Skytech Control, said, "We are thrilled to partner with 3stepIT, a leader in circular technology solutions, to bring our advanced automation and digital tools to a wider audience. This collaboration marks a significant milestone for Skytech Control, as it allows us to leverage 3stepIT's extensive market reach and expertise in sustainable, cost-effective, and secure IT solutions.

By combining our strengths, we aim to optimise the way businesses manage their technology, providing seamless, efficient, and sustainable solutions that benefit both companies and their employees. This partnership underscores our commitment to innovation and our mission to enhance the digital workplace experience."

ENDS

About 3stepIT

3stepIT is a Nordic circular technology provider helping organisations maximise operational and cost efficiencies while ensuring responsible, secure, and sustainable handling of their IT devices.

Headquartered in Helsinki, Finland, and operating in Sweden, Norway, and Denmark, 3stepIT employs more than 500 people, manages over 2.5 million devices, and owns three refurbishing centres in the Nordics.

In 2019, 3stepIT signed a strategic partnership with BNP Paribas to extend its IT management solutions across corporate Europe, where it operates as BNP Paribas 3 Step IT.

About Skytech Control

Skytech Control is a pioneering technology company based in Norway, specialising in automation and digital solutions that prioritise employee engagement and operational efficiency. With a strong focus on streamlining business processes, Skytech Control offers innovative tools designed to enhance productivity, simplify workflows, and improve overall employee satisfaction. Our solutions are tailored to meet the needs of modern businesses, ensuring seamless integration and optimal performance across various operational areas.

Skytech Control has established a strong presence in the Nordic region and the UK, and we are making significant investments in these markets to deliver our advanced technology solutions. We are committed to delivering cutting-edge technology that empowers organisations to achieve their goals while maintaining a focus on user-centric design and sustainable practices.